# **GUY CARPENTER**

Guy Carpenter & Company, LLC, a leading global risk and reinsurance specialist, has over a 90-year history of providing integrated solutions to the (re)insurance industry. With over 2,300 professionals in more than 50 offices around the world, Guy Carpenter delivers a powerful combination of broking expertise, strategic advisory services and industry-leading analytics to help our clients achieve profitable growth. As our clients' most trusted and valuable reinsurance broker and strategic advisor, we leverage our intellectual capital to anticipate and solve for a range of emerging strategic business challenges and opportunities.



## **REINSURANCE BROKING**

Guy Carpenter delivers deep technical insights and vast transactional capabilities to address complex and unique risk management challenges. We help clients anticipate and navigate change, providing them with a business edge that goes beyond best pricing in the reinsurance market:

- Reinsurance brokerage services provided for approximately 90 years and we continue to serve some of our original clients
- Line-of-business experts deliver deep market knowledge and efficient transactions in every relevant geography
- We have unmatched market intelligence as well as capacity and pricing advantage
- Continuous benchmarking across markets informs the most effective structures and timing for each client's coverage requirements

## STRATEGIC ADVISORY

Guy Carpenter 's daily engagement in all significant markets enables us to be a valuable and trusted partner to our clients. Based on our insights, our Strategic Advisory team anticipates and solves for a range of emerging business challenges and opportunities. We provide integrated solutions across four key areas of expertise, including:

- Growth
- Capital
- Risk
- lnsight

By drawing on expertise from across Guy Carpenter, the Marsh & McLennan Companies, and best-in-class solution providers, we turn market innovations into opportunities for our clients.

## DATA & ANALYTICS

GC Analytics<sup>®</sup>\*\* unit helps clients translate ever-increasing amounts of data into actionable business intelligence to minimize risk and gain competitive advantage, through:

- Quantitative analysis
- Advanced catastrophe modeling and investigation
- Development of actuarial and financial tools
- Analytics advisory

Analytics sits at the center of Guy Carpenter's services to clients, informing both immediate and far-reaching decisions in risk management, capital and business strategy. Guy Carpenter's global Analytics team accumulates the knowledge and perspective of more than 250 professionals across all regions, product lines, and technical disciplines. Our clients can tap into this vast intellectual asset for solutions to challenging issues.



## GC SECURITIES\*: One Source For Capital In All Its Forms

Guy Carpenter reinsurance brokerage teams work seamlessly with GC Securities\* to provide our clients with an expanding range of capital solutions, including:

- Insurance-linked securities
- Collateralized reinsurance vehicles
- Sidecar strategies

- Catastrophe bonds
- Debt and equity issuance
- Mergers & Acquisitions

GC Securities complements our reinsurance brokerage colleagues to extend the range of risk-transfer solutions and advisory services for clients. The team leads all others in experience with insurance-linked securities and (re)insurance industry M&A, serving as a single access point to all capital markets and providers worldwide.

### RECENT ACCOLADES

#### Business Insurance Women to Watch Honoree Recipients 2011 - 2014

Insurance Insider Insurance Insider Honours 2014 M&A Transaction of the Year - Sompo Japan and Canopius

## Insurance Networking News

2014 Women in Insurance Leadership Award

#### 🚩 Intelligent Insurer

**Intelligent Insurer Global Awards 2015** Five Rising Star Recipients

Intelligent Insurer Global Awards 2014 Best Reinsurance Broker for Client Responsiveness Best Reinsurance Broker for Innovation Reinsurance Broker of the Year

**Intelligent Insurer North America Awards 2014** Best Reinsurance Broker for Client Service Best Reinsurance Broker for Innovation

Intelligent Insurer Bermuda Awards 2014 Best Reinsurance Broker (Revenue over \$1bn) for Client Service Best Reinsurance Broker (Revenue over \$1bn) for Innovation

100 Influential Women 2015 - Twelve Guy Carpenter Executives

### For more information visit www.guycarp.com

#### **About Guy Carpenter**

Guy Carpenter & Company, LLC is a global leader in providing risk and reinsurance intermediary services. With over 50 offices worldwide, Guy Carpenter creates and executes reinsurance solutions and delivers capital market solutions\* for clients across the globe. The firm's full breadth of services includes line-of-business expertise in agriculture; aviation; casualty clash; construction and engineering; cyber solutions; excess and umbrella; excess and surplus lines; healthcare & life; marine and energy; mutual insurance companies; political risk and trade credit; professional liability; property; public sector; retrocessional reinsurance; surety; terrorism and workers compensation. GC Fac® is Guy Carpenter's dedicated global facultative reinsurance unit that provides placement strategies, timely market access and centralized management of facultative reinsurance solutions. In addition, GC Analytics\*\*\* utilizes industryleading quantitative skills and modelling tools that optimize the reinsurance decision-making process and help make the firm's clients more successful. For more information, visit www.guycarp.com and follow Guy Carpenter on Twitter @GuyCarpenter.

Guy Carpenter is a wholly owned subsidiary of Marsh & McLennan Companies (NYSE: MMC), a global professional services firm offering clients advice and solutions in the areas of risk, strategy, and people. With annual revenue of \$13 billion, Marsh & McLennan's 57,000 colleagues worldwide provide analysis, advice, and transactional capabilities to clients in more than 130 countries through: Marsh, a leader in insurance broking and risk management; Mercer, a leader in talent, health, retirement, and investment consulting; and Oliver Wyman, a leader in management consulting. Marsh & McLennan is committed to being a responsible corporate citizen and making a positive impact in the communities in which it operates. Visit www.mmc.com for more information.

\*Securities or investments, as applicable, are offered in the United States through GC Securities, a division of MMC Securities Corp., a US registered broker-dealer and member FINRA/NFA/SIPC. Main Office: 1166 Avenue of the Americas, New York, NY 10036. Phone: (212) 345-5000. Securities or investments, as applicable, are offered in the European Union by GC Securities, a division of MMC Securities (Europe) Ltd. (MMCSEL), which is authorized and regulated by the Financial Conduct Authority, main office 25 The North Colonnade, Canary Wharf, London E14 5HS. Reinsurance products are placed through qualified affiliates of Guy Carpenter & Company, LLC. MMC Securities Corp., MMC Securities (Europe) Ltd. and Guy Carpenter & Company, LLC are affiliates owned by Marsh & McLennan Companies. This communication is not intended as an offer to sell or a solicitation of any offer to buy any security, financial instrument, reinsurance or insurance product. \*\*GC Analytics is a registered mark with the U.S. Patent and Trademark Office.

© 2015 Guy Carpenter & Company, LLC All rights reserved.

## LATAM Insurance Review

2015 LATAM Insurance Review Power 50 Reinsurance Broker Latin America Region -CEO of Guy Carpenter LAC Operations Reinsurance Broker Brazil - Country Head, Guy Carpenter Brazil

#### **Reactions**

2015 Reactions London Market Awards Reinsurance Broker of the Year Reinsurance Broking Team of the Year

2015 Reactions Latin America Awards Best Latin America Reinsurance Broking Chief Executive of the Year

**2015 Reactions North America Awards** Best Re/Insurance Broker for Analytics ILS Advisor of the Year

Trading Risk Awards 2014

Non-Life Transaction of the Year – MetroCat: Metropolitan Transportation Authority, GC Securities & Goldman Sachs

